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AND EXCHANGE COMMISSION ashington, D.C. 20549

ANNUAL AUDITED REPORT FORM X-17A-5 PART III

FACING PAGE Information Required of Brokers and Dealers Pursuant to Section 17 of the Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

OMB Number:

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| REPORT FOR THE PERIOD BEGINNING | 01/01/02 MM/DD/YY | AN | ID ENDING _ | 12-31-02 MM/DD/YY |
|---|------------------------------|------------|--------------------|----------------------|
| A. REG | ISTRANT IDENTIFICA | ATION | —. ···. —. —, ···. | |
| NAME OF BROKER - DEALER: | | | | OFFICIAL USE ONL |
| J. SCOTT SECURITIES CORP. | | | | FIRM ID. NO. |
| ADDRESS OF PRINCIPAL PLACE OF BUSINESS | S: (Do not use P.O. Box | No.) | | |
| 350 Indi | ana Street, Suite 200 | | · | |
| | (No. and Street) | | | |
| Golden | СО | | | 30401 |
| (City) | (State) | | (Zip | Code) |
| NAME AND TELEPHONE NUMBER OF PERSON | N TO CONTACT IN RE | GARD TO TH | IIS REPORT | |
| Charlie R. Badalamenti | | | 3) 273-0100 | |
| | | (Are | ea Code - Tele | phone No.) |
| B. ACC | OUNTANT IDENTIFIC | ATION | | |
| INDEPENDENT PUBLIC ACCOUNTANT whose | opinion is contained in th | is Report* | | |
| EHRHARDT KE | EFE STEINER & HOTT | MAN PC | | • |
| | if individual, state last, f | | ıme) | |
| 7979 EAST TUFTS AVE., SUITE 400 | ENGLEWOOD | CO | 80237 | |
| (Address) | | (State) | (Zip Code) | |
| CHECK ONE: | | | P | ROCESSED |
| X Certified Public Accountant | | Sec. Mills | RECEIVED | MAY 21 2003 |
| Public Accountant | | MAY | 1 2 2003 | THOMSON FINANCIAL |
| Accountant not resident in United States of | or any of its possessions. | Part Co | 155 49 | |
| F | OR OFFICIAL USE ONLY | | | |

^{*}Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See section 240.17a-5(e)(2).

OATH OR AFFIRMATION

| state: Dece partn | ments mber 3 l er, prop | cott, swear (or affirm) that, to the best of my knowledge and supporting schedules pertaining to the firm of 1, 2002, are true and correct. I further swear (or affirm) prietor, principal or director has any proprietary interest in er, except as follows: | J. Scott Securities, Corp., as of that neither the Company nor any |
|-------------------------|-------------------------------|---|--|
| | | Signature | _ |
| | | Title | _ |
| | | | |
| | | | Notary Public |
| This | report*' | * contains (check all applicable boxes): | |
| X | a. | Facing page. | |
| X | b. | Statement of Financial Condition. | |
| X | c. | Statement of Income (Loss). | |
| X | d. | Statement of Cash Flows. | |
| X | e. | Statement of Changes in Stockholders' Equity or Partners' | or Sole Proprietor's Capital. |
| | f. | Statement of Changes in Liabilities Subordinated to Claim | ns of Creditors. |
| X | g. | Computation of Net Capital. | |
| | h. | Computation for Determination of Reserve Requirements | Pursuant to Rule 15c3-3. |
| | i. | Information Relating to the Possession or Control Require | ment under Rule 15c3-3. |
| X | j. | A Reconciliation, Including Appropriate Explanation, of Under Rule 15c3-1 and the Computation for Determine Under Exhibit A 15c3-3. | |
| | k. | A Reconciliation Between the Audited and Unaudited Sta Respect to Methods of Consolidation. | atements of Financial Condition with |
| X | 1. | An Oath or Affirmation. | |
| | m. | A Copy of the SIPC Supplemental Report. | |
| | n. | A Report Describing any Material Inadequacies Found | to Exist or Found to Have Existed |

Since the Date of the Previous Audit.

**For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

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INDEPENDENT AUDITORS' REPORT

Certified Public Accountants and Consultants

Board of Directors and Stockholder J. Scott Securities Corp. Golden, Colorado

We have audited the accompanying statement of financial condition of J. Scott Securities Corp. as of December 31, 2002, and the related statements of operations, changes in stockholder's equity (deficit) and cash flows for the year then ended that you are filing pursuant to Rule 17a-5 under the Securities Exchange Act of 1934. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of J. Scott Securities Corp. as of December 31, 2002, and the results of its operations and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

Our audit was made for the purpose of forming an opinion on the basic financial statements taken as a whole. The information included in the accompanying schedule is presented only for supplementary analysis purposes and is not a required part of the basic financial statements, but is supplementary information required by Rule 17a-5 under the Securities Exchange Act of 1934. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

Ehrhardt Keefe Steiner & Hottman PC

February 20, 2003 Denver, Colorado

Statement of Financial Condition December 31, 2002

Assets

| Assets | | |
|---|-----------|--------|
| Cash | \$ | 592 |
| Commissions receivable | | 35,214 |
| Furniture and equipment, net of accumulated depreciation of \$3,617 | | 3,245 |
| Deposits | | 25,100 |
| Total assets | <u>\$</u> | 64,151 |
| Liabilities and Stockholder's Equity | | |
| Liabilities | | |
| Commissions payable | \$ | 22,441 |
| Accounts payable and accrued expenses | | 15,485 |
| Total liabilities | | 37,926 |
| | | |
| Commitments | | |
| Stockholder's equity | | |
| Common stock; no par value, 1,000,000 shares authorized; | | |
| 1,000 shares issued and outstanding | | - |
| Preferred stock; \$10 par value, 100,000 shares authorized; no | | |
| shares issued and outstanding | | - |
| Retained earnings | | 26,225 |
| Total stockholder's equity | | 26,225 |
| Total liabilities and stockholder's equity | <u>\$</u> | 64,151 |

Statement of Operations For the Year Ended December 31, 2002

| Revenue | |
|--------------------------------|--------------|
| Commissions | \$ 1,786,121 |
| Other revenues | 25,813 |
| Total revenue | 1,811,934 |
| Expenses | |
| Salaries and employee benefits | 268,867 |
| Clearance costs | 110,766 |
| Regulatory fees | 37,523 |
| Commissions | 205,423 |
| Professional services | 40,048 |
| Rent | 30,191 |
| Other operating | 47,399 |
| Depreciation | 1,372 |
| Total expenses | 741,589 |
| Income before income taxes | 1,070,345 |
| Income tax expense | (396,028) |
| Net income | \$ 674,317 |

Statement of Changes in Stockholder's Equity (Deficit) For the Year Ended December 31, 2002

| | | | | | Total |
|-----------------------------|----------|----------|-----------|------------|------------------|
| | Common | Stock | | Retained | Stockholder's |
| | Shares | Amount | | Earnings _ | Equity (Deficit) |
| Balance - December 31, 2001 | 1,000 \$ | - | \$ | (19,573) | \$ (19,573) |
| Net income | - | - | | 674,317 | 674,317 |
| Dividends paid | | | _ | (628,519) | (628,519) |
| Balance - December 31, 2002 | 1,000 | <u>-</u> | <u>\$</u> | 26,225 | \$ 26,225 |

Statement of Cash Flows For the Year Ended December 31, 2002

| Cash flows from operating activities Net income Adjustment to reconcile net income to net cash provided by | \$ 674,317 |
|--|----------------------------|
| operating activities Depreciation | 1,372 |
| Changes in assets and liabilities | ., |
| Commissions receivable | (22,230) |
| Commissions payable | (6,670) |
| Accounts payable and accrued expenses | (26,107) |
| | (53,635) |
| Net cash provided by operating activities | 620,682 |
| Cash flows from financing activities Dividends paid Net cash used in financing activities | (628,519) (628,519) |
| Net decrease in cash | (7,837) |
| Cash - beginning of year | 8,429 |
| Cash - end of year | \$ 592 |

Supplemental disclosure of cash flow information:

The Company paid \$396,028 for income taxes to its parent.

Notes to Financial Statements

Note 1 - Description of Business and Summary of Significant Accounting Policies

J. Scott Securities Corp., (the Company), was incorporated in March 1999 in Colorado and is a registered broker-dealer under the Securities and Exchange Act of 1934 (the Act). Its principal activities are executing trades for its customers.

The Company operates pursuant to Rule 15c3-3(k)(2)(B) of the Act and does not carry customer accounts or clear customer transactions. Accordingly, all transactions are executed and cleared on behalf of the Company by the Pershing Division of Donaldson, Lufkin & Jenrette Securities Corporation (Pershing) on a fully disclosed basis. The Company's agreement with Pershing provides that, as clearing broker, Pershing will keep such records of the transactions effected and cleared in the customer accounts as are customarily kept by a clearing broker pursuant to Rules 17a-3 and 17a-4 of the Act and perform all services customarily incident thereto. All customer funds and securities received, if any, are transmitted directly to Pershing. Therefore, the Company is exempt from the remaining provisions and requirements of Rule 15c3-3 of the Act.

The Company is part of a group of companies affiliated by common ownership. Accordingly, these affiliations and other related party disclosures must be taken into consideration in reviewing the accompanying financial statements. The operating results of the Company could vary significantly from those that would have been obtained had the Company operated independently.

Commissions Receivable

The Company has not provided a reserve for uncollectible accounts, as management believes all receivables are fully collectible. The Company's receivables are concentrated primarily in commission's receivable from Pershing and a life insurance company.

Deposits

Deposits include \$25,000 deposited with Pershing to offset certain risks assumed by Pershing related to clearing and settling securities and cash transactions on behalf of the Company's customers.

Property and Equipment

Property and equipment is stated at cost. Depreciation is provided utilizing the straight-line method over the estimated useful lives for owned assets, ranging from 3 to 5 years.

Notes to Financial Statements

Note 1 - Description of Business and Summary of Significant Accounting Policies (continued)

Income Taxes

The Company files a consolidated return with its parent. Income tax expense (benefit) is allocated based on the Company's proportionate share of income or loss included in the consolidated return. The Company recognizes deferred tax liabilities and assets for the expected future tax consequences of events that have been included in the financial statements or tax returns. Deferred tax liabilities and assets are determined based on the difference between the financial statement and tax basis of assets and liabilities using enacted tax rates in effect for the years in which the differences are expected to reverse. The measurement of deferred tax assets is reduced, if necessary, by the amount of any tax benefits that, based on available evidence, are not expected to be realized. There are no significant differences that will result in deferred tax assets and liabilities.

Revenue Recognition

Revenue from stock transactions is recorded on a trade date basis, which is the date that a transaction is executed. The Company recognizes revenue from life insurance contracts upon the issuance of the underlying life insurance policy.

Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, disclosures of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Advertising Costs

The Company expenses advertising costs as incurred.

Fair Value of Financial Instruments

The carrying amounts of financial instruments including cash, receivables, accounts payable and accrued expenses approximated fair value as of December 31, 2002 because of the relatively short maturity of these instruments.

Note 2 - Net Capital Requirements

Pursuant to the net capital provisions of Rule 15c3-1 of the Securities and Exchange Commission, the Company is required to maintain a minimum net capital, as defined under such provisions. Net capital and the related net capital ratio (aggregate indebtedness to net capital) may fluctuate on a daily basis.

Notes to Financial Statements

Note 2 - Net Capital Requirements (continued)

According to Rule 15c3-1, the Company's net capital ratio shall not exceed 15 to 1. As of December 31, 2002, the net capital data is as follows:

| | | M | ınımum | | | |
|----|------------|-----|----------|------|------------|---------------|
| | | (| Capital | A | aggregate | |
| Ne | et Capital | Rec | uirement | _Inc | debtedness | Capital Ratio |
| \$ | 22,880 | \$ | 5,000 | \$ | 37,926 | 1.66 to 1 |

Note 3 - Commitments

Operating Leases

The Company entered a lease agreement through June 2007 with its parent company for its offices. The monthly rent is \$1,549 subject to increases based upon the consumer price index. The Company also leased computer equipment under a separate operating lease, which expired in May 2002.

Rent expense under all operating leases was \$30,191 for the year ended December 31, 2002.

Minimum lease payments are as follows:

Year Ending December 31.

| 2003 | \$ | 18,500 |
|------|----|---------|
| 2004 | | 24,000 |
| 2005 | | 24,300 |
| 2006 | | 24,700 |
| 2007 | — | 12,400 |
| | \$ | 103,900 |

Note 4 - Related Party Transactions

Salaries and employee benefits for the year ended December 31, 2002 includes approximately \$100,000 in allocated salaries of certain officers who perform duties for affiliated companies in addition to the services they provided to the Company. Payroll is allocated at 50% percent of total salaries earned by the officers.

ACCOMPANYING INFORMATION

Computation of Aggregate Indebtedness and Net Capital Pursuant to Rule 15c3-1 of the Securities and Exchange Commission As of December 31, 2002

| Total stockholder's equity Deductions and/or charges: | \$ 26,225 |
|---|--------------|
| Furniture and equipment, net Deposits | 3,245 100 |
| Net capital | \$ 22,880 |
| Computation of basic net capital requirements | |
| Minimum net capital required | \$ 5,000 |
| Net capital in excess of minimum requirement | \$ 17,880 |
| Ratio of aggregate indebtedness to net capital | 1.66 to 1 |

Reconciliation With Company's Computation

Accounts payable and accrued expenses

Aggregate Indebtedness

Net capital

There is no material difference from the Company's computations included in its Part II of Form X-17A-5 as of December 31, 2002 and the audited computation above.

37,926



INDEPENDENT AUDITORS' REPORT ON INTERNAL CONTROL REQUIRED BY SEC RULE 17A-5

Certified Public Accountants and Consultants

Board of Directors and Stockholder J. Scott Securities Corp. Golden, Colorado

In planning and performing our audit of the financial statements and supplemental schedules of J. Scott Securities Corp. for the year ended December 31, 2002, we considered its internal control, including control activities for safeguarding securities, in order to determine our auditing procedures for the purpose of expressing our opinion on financial statements and not to provide assurance on the internal control.

Also, as required by Rule 17a-5(g)(1) of the Securities and Exchange Commission (SEC), we have made a study of the practices and procedures (including tests of compliance with such practices and procedures) that we considered relevant to the objectives stated in Rule 17a-5(g) in making the periodic computations of aggregate indebtedness and net capital under Rule 17a-3(a)(11) and for determining compliance with the exemptive provisions of Rule 15c-3-3. Because the Company does not carry securities accounts for customers or perform custodial functions relating to customer securities, we did not review the practices and procedures followed by the Company in making the quarterly securities examinations, counts, verifications, and comparisons, and the recordation of differences required by Rule 17a-13 or in complying the requirements for prompt payment for securities under section 4(c) of Regulation T of the Board of Governors of the Federal Reserve System or in obtaining and maintaining physical possession or control of all fully paid and excess margin securities of customers as required by Rule 15c-3-3.

The management of the Company is responsible for establishing and maintaining internal control and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgments by management are required to assess the expected benefits and related costs of controls and of the practices and procedures referred to in the preceding paragraph and to assess whether those practices and procedures can be expected to achieve the SEC's above mentioned objectives. Two of the objectives of internal control and the practices and procedures are to provide management with reasonable, but not absolute assurance that assets for which the Company has responsibility are safeguarded against loss from unauthorized use or disposition and that transactions are executed in accordance with management's authorization and recorded properly to permit preparation of financial statements in accordance with accounting principles generally accepted in the United States of America. Rule 17a-5(g) lists additional objectives of the practices and procedures listed in the preceding paragraph.

Board of Directors and Stockholder J. Scott Securities Corp. Page Two

Because of inherent limitations in internal control or the practices and procedures referred to above, errors or fraud may occur and not be detected. Also, projection of any evaluation of them to future periods is subject to the risk that they may become inadequate because of changes in conditions or that the effectiveness of their design and operation may deteriorate.

Our consideration of internal control would not necessarily disclose all matters in internal control that might be material weaknesses under standards established by the American Institute of Certified Public Accountants. A material weakness is a condition in which the design or operation of the specific internal control components does not reduce to a relatively low level the risk that error or fraud in amounts that would be material in relation to the financial statements being audited may occur and not be detected within a timely period by employees in the normal course of performing their assigned functions. However, we noted no matters involving internal control, including control activities for safeguarding securities that, we consider to be material weaknesses as defined above. In addition, our consideration of internal control indicated that the Company was in compliance with the conditions for exemption under Paragraph (k) (2) (B) of Rule 15c-3-3, and no facts came to our attention indicating that such conditions had not been complied with during the period.

We understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the SEC to be adequate for its purposes in accordance with the Securities Exchange Act of 1934 and related regulations, and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on our study, we believe that the Company's practices and procedures were adequate at December 31, 2002, to meet the SEC's objectives.

This report is intended solely for the use of management, the SEC, and the National Association of Securities Dealers, Inc. and other regulatory agencies that rely on Rule 17a-5(g) under the Securities Exchange Act of 1934 in their regulation of registered brokers and dealers, and is not intended to be and should not be used by anyone other than these specified parties.

Ehrhardt Keefe Steiner & Hottman PC

February 20, 2003 Denver, Colorado